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ASSOCIATION OF HOME APPLIANCE MANUFACTURERS
20 NORTH WACKER DRIVE • CHICAGO, ILLINOIS 60606
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GOVERNMENT RELATIONS: 200 DAINGERFIELD ROAD
ALEXANDRIA, VIRGINIA 22314
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KITCHEN CLEAN-UP APPLIANCES
ESTIMATED DISTRIBUTOR SALES BY STATE
1989

STATE	Households by State - 1988* (In Thousands)	PORTABLE DISHWASHERS	BUILT-IN DISHWASHERS	COMPACTORS
Alabama	1,502	2,500	42,300	2,700
Alaska	176	200	3,400	300
Arizona	1,281	1,400	57,600	2,600
Arkansas	903	1,500	21,200	1,200
California	10,326	15,600	565,700	56,500
Colorado	1,266	3,300	48,100	2,700
Connecticut	1,204	3,200	51,400	4,100
Delaware	244	700	13,300	500
Dist. of Columbia	248	100	6,800	200
Florida	4,922	5,300	280,700	11,700
Georgia	2,314	2,400	102,300	4,900
Hawaii	353	200	9,700	300
Idaho	363	1,500	11,400	600
Illinois	4,324	10,900	122,800	6,300
Indiana	2,077	5,400	53,500	3,100
Iowa	1,087	4,000	23,400	1,100
Kansas	956	3,400	33,000	1,900
Kentucky	1,383	3,100	30,900	1,700
Louisiana	1,557	1,300	33,900	2,300
Maine	460	1,500	12,700	1,000
Maryland	1,696	3,000	97,400	3,600
Massachusetts	2,220	6,100	93,500	7,800
Michigan	3,394	11,400	112,400	4,400
Minnesota	1,619	4,800	57,300	3,000
Mississippi	919	1,100	19,300	1,200

STATE	Households by State - 1988* (In Thousands)	PORTABLE DISHWASHERS	BUILT-IN DISHWASHERS	COMPACTORS
Missouri	1,968	5,300	60,700	3,700
Montana	304	1,100	6,600	400
Nebraska	615	3,300	22,000	900
Nevada	417	600	35,800	1,300
New Hampshire	403	1,300	15,800	1,700
New Jersey	2,843	6,800	116,400	6,100
New Mexico	538	900	13,700	900
New York	6,800	14,400	184,800	8,800
North Carolina	2,444	3,600	80,900	4,800
North Dakota	248	600	5,400	200
Ohio	4,104	12,600	118,900	5,400
Oklahoma	1,239	2,400	36,500	2,500
Oregon	1,102	3,600	49,300	1,900
Pennsylvania	4,502	16,300	150,800	8,400
Rhode Island	373	500	9,100	500
South Carolina	1,225	1,400	37,600	2,200
South Dakota	268	1,000	4,900	300
Tennessee	1,852	3,700	63,800	4,600
Texas	6,016	6,700	207,400	13,100
Utah	524	1,700	19,600	1,300
Vermont	210	400	6,600	500
Virginia	2,228	3,000	92,000	4,700
Washington	1,817	5,300	90,300	4,600
West Virginia	708	1,100	10,400	1,100
Wisconsin	1,819	6,400	47,200	1,700
Wyoming	176	500	2,800	200
TOTAL	91,538	198,000	3,393,100	207,600

*Source: Provisional Estimates for July 1, 1988.
U.S. Department of Commerce, Bureau of the Census

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HOME LAUNDRY
ESTIMATED DISTRIBUTOR SALES BY STATE
1989

STATE	Households by State - 1988* (In Thousands)	AUTOMATIC WASHERS	ELECTRIC DRYERS	GAS DRYERS
Alabama	1,502	94,200	66,300	3,400
Alaska	176	6,500	4,600	1,100
Arizona	1,281	79,500	50,000	8,000
Arkansas	903	51,000	34,800	4,500
California	10,326	659,900	249,100	280,600
Colorado	1,266	77,000	56,800	7,800
Connecticut	1,204	76,800	57,200	7,000
Delaware	244	19,800	14,500	1,700
Dist. of Columbia	248	7,800	5,800	700
Florida	4,922	399,600	288,500	10,800
Georgia	2,314	175,800	132,200	9,200
Hawaii	353	24,100	12,300	1,600
Idaho	363	17,700	14,500	300
Illinois	4,324	209,200	65,300	102,700
Indiana	2,077	105,500	68,400	22,700
Iowa	1,087	53,700	30,300	12,100
Kansas	956	56,400	38,800	6,100
Kentucky	1,383	75,400	54,700	5,400
Louisiana	1,557	99,700	55,300	16,100
Maine	460	25,400	19,900	700
Maryland	1,696	125,400	90,700	12,300
Massachusetts	2,220	134,000	87,100	24,500
Michigan	3,394	199,500	88,600	80,500
Minnesota	1,619	95,400	53,100	23,800
Mississippi	919	57,400	38,300	2,500

STATE	Households by State - 1988* (In Thousands)	AUTOMATIC WASHERS	ELECTRIC DRYERS	GAS DRYERS
Missouri	1,968	106,000	68,400	16,000
Montana	304	13,900	11,400	600
Nebraska	615	36,500	26,400	3,100
Nevada	417	28,100	20,200	4,200
New Hampshire	403	24,200	17,200	2,700
New Jersey	2,843	196,900	70,000	74,700
New Mexico	538	31,200	18,900	4,400
New York	6,800	313,500	154,700	73,700
North Carolina	2,444	185,600	135,300	6,000
North Dakota	248	12,400	9,400	700
Ohio	4,104	257,700	179,600	41,700
Oklahoma	1,239	66,400	42,800	8,300
Oregon	1,102	58,000	49,800	1,400
Pennsylvania	4,502	277,700	162,200	54,400
Rhode Island	373	14,300	9,400	2,200
South Carolina	1,225	91,400	65,900	2,100
South Dakota	268	13,900	9,700	1,100
Tennessee	1,852	130,800	99,800	4,200
Texas	6,016	379,400	239,100	40,700
Utah	524	32,100	23,100	5,300
Vermont	210	9,300	6,400	1,000
Virginia	2,228	152,100	113,600	4,200
Washington	1,817	109,500	93,100	4,500
West Virginia	708	34,900	24,800	2,400
Wisconsin	1,819	93,000	57,200	22,100
Wyoming	176	6,900	5,200	400
TOTAL	91,538	5,602,300	3,390,800	1,028,300

*Source: Provisional Estimates for July 1, 1988.
U.S. Department of Commerce, Bureau of the Census

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COOKING APPLIANCES
ESTIMATED DISTRIBUTOR SALES BY STATE
1989

STATE	Households by State - 1988* (in Thousands)	FREE-STANDING ELEC. RANGES	BUILT-IN ELEC. RANGES	FREE-STANDING GAS RANGES	BUILT-IN GAS RANGES
Alabama	1,502	38,300	12,800	18,200	800
Alaska	176	3,000	400	2,000	100
Arizona	1,281	36,200	9,900	18,100	1,000
Arkansas	903	15,800	5,300	17,100	900
California	10,326	178,100	122,500	366,200	38,100
Colorado	1,266	31,900	6,500	12,200	500
Connecticut	1,204	48,300	8,400	29,600	700
Delaware	244	10,500	1,600	4,600	200
Dist. of Columbia	248	4,500	800	8,800	400
Florida	4,922	247,100	39,500	44,000	2,100
Georgia	2,314	74,200	25,900	45,800	2,000
Hawaii	353	10,800	4,300	4,400	200
Idaho	363	11,000	2,000	2,200	100
Illinois	4,324	65,200	18,900	138,700	6,900
Indiana	2,077	41,800	8,700	40,800	1,500
Iowa	1,087	23,100	3,400	16,300	500
Kansas	956	19,600	5,000	8,600	400
Kentucky	1,383	36,300	7,000	14,900	600
Louisiana	1,557	20,200	8,400	30,100	2,100
Maine	460	17,700	2,300	5,500	200
Maryland	1,696	62,700	12,900	48,500	1,800
Massachusetts	2,220	80,100	12,400	67,400	1,400
Michigan	3,394	94,300	17,100	92,800	2,000
Minnesota	1,619	43,900	7,700	27,200	900
Mississippi	919	16,000	6,300	14,100	800

STATE	Households by State - 1988* (In Thousands)	FREE-STANDING ELEC. RANGES	BUILT-IN ELEC. RANGES	FREE-STANDING GAS RANGES	BUILT-IN GAS RANGES
Missouri	1,968	42,900	13,000	31,600	1,700
Montana	304	2,300	1,300	2,100	100
Nebraska	615	19,000	3,500	8,800	300
Nevada	417	19,400	3,600	14,400	400
New Hampshire	403	11,900	1,900	5,900	200
New Jersey	2,843	50,200	12,800	140,000	8,500
New Mexico	538	7,200	2,600	10,400	400
New York	6,800	118,100	25,300	217,100	9,500
North Carolina	2,444	95,500	22,600	22,500	1,200
North Dakota	248	5,500	600	1,400	100
Ohio	4,104	115,800	20,200	84,000	2,700
Oklahoma	1,239	15,800	8,200	17,000	1,300
Oregon	1,102	34,200	14,200	6,100	500
Pennsylvania	4,502	129,500	23,200	120,500	4,900
Rhode Island	373	7,000	1,200	5,900	200
South Carolina	1,225	37,400	12,100	9,400	500
South Dakota	268	5,600	700	2,300	100
Tennessee	1,852	65,800	15,800	16,300	600
Texas	6,016	90,400	47,900	92,600	6,900
Utah	524	13,800	3,700	5,600	200
Vermont	210	6,000	1,000	3,500	100
Virginia	2,228	80,900	18,700	34,300	1,200
Washington	1,817	70,000	19,400	12,100	800
West Virginia	708	14,100	2,700	7,000	400
Wisconsin	1,819	51,400	6,700	34,500	1,000
Wyoming	176	7,200	500	1,300	100
TOTAL	91,538	2,347,400	633,400	1,984,400	110,000

*Source: Provisional Estimates for July 1, 1988.
U.S. Department of Commerce, Bureau of the Census

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REFRIGERATION
ESTIMATED DISTRIBUTOR SALES BY STATE
1989

STATE	Households by State - 1988* (In Thousands)	REFRIGERATORS	CHEST FREEZERS	UPRIGHT FREEZERS	ROOM AIR CONDITIONER
Alabama	1,502	98,000	24,500	9,500	59,300
Alaska	176	6,800	4,900	1,400	300
Arizona	1,281	83,500	4,900	6,100	10,400
Arkansas	903	47,800	12,700	5,200	29,600
California	10,326	851,900	22,800	48,600	193,400
Colorado	1,266	79,600	6,200	8,400	13,600
Connecticut	1,204	97,800	4,200	6,600	132,300
Delaware	244	21,200	2,000	2,200	19,000
Dist. of Columbia	248	15,200	200	600	9,000
Florida	4,922	464,600	35,400	30,900	216,900
Georgia	2,314	186,300	28,700	16,900	138,000
Hawaii	353	30,500	2,800	2,100	10,900
Idaho	363	19,900	3,300	4,100	3,900
Illinois	4,324	274,900	28,000	19,200	258,600
Indiana	2,077	132,000	18,700	9,600	78,600
Iowa	1,087	59,000	12,100	5,000	37,200
Kansas	956	55,700	6,300	5,300	31,800
Kentucky	1,383	74,600	15,400	5,700	56,000
Louisiana	1,557	94,400	20,500	15,200	73,200
Maine	460	30,900	3,800	2,000	16,700
Maryland	1,696	151,900	9,600	10,600	121,300
Massachusetts	2,220	188,800	9,000	11,300	164,400
Michigan	3,394	229,600	22,700	19,200	159,300
Minnesota	1,619	102,800	14,200	7,900	70,000
Mississippi	919	54,500	23,200	6,200	39,900

STATE	Households by State - 1988* (In Thousands)	REFRIGERATORS	CHEST FREEZERS	UPRIGHT FREEZERS	ROOM AIR CONDITIONERS
Missouri	1,968	110,400	19,900	10,000	87,400
Montana	304	13,000	3,200	2,200	2,700
Nebraska	615	39,900	10,000	5,000	15,800
Nevada	417	33,800	800	1,900	9,200
New Hampshire	403	24,200	1,100	2,000	25,800
New Jersey	2,843	251,900	15,100	15,900	444,100
New Mexico	538	28,500	2,700	3,100	3,100
New York	6,800	445,200	20,100	32,100	424,600
North Carolina	2,444	178,200	29,100	18,000	130,600
North Dakota	248	10,200	3,400	900	6,700
Ohio	4,104	291,300	29,000	20,400	246,100
Oklahoma	1,239	63,800	8,000	7,700	29,700
Oregon	1,102	69,000	4,000	10,700	13,800
Pennsylvania	4,502	321,500	29,400	27,200	348,600
Rhode Island	373	21,600	600	900	15,200
South Carolina	1,225	86,400	14,800	9,900	76,900
South Dakota	268	12,900	4,800	1,400	10,100
Tennessee	1,852	128,500	24,400	11,400	100,400
Texas	6,016	381,400	34,300	41,900	252,500
Utah	524	31,000	3,600	3,900	3,600
Vermont	210	12,100	1,000	900	8,000
Virginia	2,228	193,200	11,900	12,000	130,400
Washington	1,817	121,800	8,400	15,300	9,900
West Virginia	708	32,400	5,100	2,800	34,500
Wisconsin	1,819	114,300	20,900	11,500	97,200
Wyoming	176	6,600	1,000	1,100	1,200
TOTAL	91,538	6,475,900	642,400	529,900	4,472,100

*Source: Provisional Estimates for July 1, 1988.
U.S. Department of Commerce, Bureau of the Census